

Deloitte & Touche ASC Trust Corp. 2015 Top Companies

Rank	Prior Rank	Company & Chief Executives	2014 Revenues (millions)	2013 Revenues (millions)	Employees in Micronesia	Year Founded	Parent Company, Lines of Business, Subsidiaries and DBAs
1	1	Mobil Oil Guam Inc. Charles E. Ewart, president; Leo Manlapaz, secretary; Juliet Milan, treasurer	\$402.31	\$418.29	69	Mobil Oil Guam Inc. 1950; Mobil Oil Micronesia Inc. 1966; Mobil Oil Mariana Islands Inc. 1985	ExxonMobil Corp. Mobil Oil Guam Inc., Mobil Oil Mariana Islands Inc. and Mobil Oil Micronesia Inc. do business in Guam, the NMI and the Marshall Islands and supply fuel to Palau and the FSM. The company operates 20 stations in Guam, 11 in Saipan, two in Rota, one in Tinian and six in Majuro. Mobil affiliates serve retail, industrial, wholesale, aviation, marine and government customers. Headquarters: Guam, Marshall Islands and Saipan.
2	2	Calvo Enterprises Inc. Paul M. Calvo, president and chairman of the board; Thomas J.M. Calvo, VP; Leonard P. Calvo, VP	\$252.13	\$235.00	1,238	1966	Calvo Enterprises Inc. does business in insurance, underwriting, wholesale, retail, manufacturing, real estate development, title research and escrow services. Subsidiaries and controlled companies: Calvo's Insurance Underwriters Inc. (Guam and Saipan), Pay-Less Markets Inc., Pepsi-Cola Bottling Co. of Guam Inc., Mid-Pacific Liquor Distribution Co., Calvo Realty Management, Island Wines and Spirits Distributor, Pacific Construction Co., Pacific Trading Co. (Saipan and Majuro), Title Guaranty of Guam and Market Wholesale Distributors. Headquarters: Guam, Saipan, Palau and Majuro.
3	3	Triple J Enterprises Inc. Robert H. Jones, chairman, CEO; Jeffrey B. Jones, president, COO; R. Dan Murrell, SVP; Jay B. Jones, SVP; Michael S. Sablan, VP of finance and administration; Michael Burgess, VP of business development; Christopher Duenas, CFO; Edgar Aguilar, corporate controller; Kristine R. Lujan, director of marketing	\$161.18	\$135.85	669	1984	Triple J Enterprises Inc. businesses include auto sales, parts and service, car rentals, food wholesale and retail, real estate, property development and restaurant management. Headquarters: Tamuning, Guam. Branches: Saipan; Palau; Marshall Islands; California; North Carolina; Shanghai; Hakuba, Japan. Subsidiaries: Triple J Motors; Triple J Auto Distributors Inc.; Triple J Saipan Inc.; Triple J Commercial Tire Center; Triple J Rentals (Guam) Inc. and Triple J Rentals (Micronesia) Inc. (licensees of Hertz Rent A Car in Guam, Saipan and Palau); Triple J Five Star Wholesale Foods Guam and Saipan; Triple J Marshalls Inc.; Neco Plaza Corp., Palau; Triple J Restaurant Group Inc. (Outback Steakhouse in Guam, Tony Roma's and Capricciosa in Saipan, and Truong's Vietnamese in Guam and Saipan); Triple J Real Estate; Sandy Beach Homes; Saddle Acres; Apricot Pension; Saipan Surfrider LLC; Saipan Comfort Homes LLC; Mighal International Inc., dba Triple J Merchant Services; One Stop Travel Inc.; Majuro Marine Inc.; Marianas EB-5 Regional Center LLC; Pacific Basin Payless LLC; Saipan Shrimp LLC.
4	4	Atkins Kroll Inc. Desmond Graham, president	\$154.40	\$116.96	Guam: 270 Saipan: 57	1914	Inchcape plc. Atkins Kroll Inc. Guam and its sister company, Atkins Kroll (Saipan) Inc. located in San Jose, Saipan, are distributors of motor goods and services throughout Micronesia. Headquarters: Tamuning, Guam.
5	6	Black Construction Corp. Ronald N. Tutor, president; Leonard K. Kaae, senior VP and general manager; Thomas E. Anderson, executive VP; Mark J. Mamczarz, VP of finance, secretary and treasurer; John M. McSweeney, VP of estimating and business development; Donald J. McCann, VP of operations	\$121.40	\$95.60	452	1958	Tutor Perini Corp. Black Construction Corp. is a general contractor serving Guam, the NMI, the FSM and the Philippines. The company executes projects encompassing civil, mechanical, electrical, structural, architectural and multi-disciplined engineering and management. Black Construction and its sister company, Black Micro Corp. in Kosrae and Diego Garcia, form Black Western Pacific. The group is managed and operated from headquarters in Guam. Affiliate: E.E. Black Ltd. of the Philippines.

6	5	DZSP 21 LLC Wayne L. Cornell, president and CEO; Charles G. Geer, VP and CFO	\$111.83	\$101.10	900	2005	DZSP 21 LLC is a limited liability corporation specifically formed to perform the Base Operating Support Services contract for Joint Region Marianas facilities on Guam. Headquarters: Hagåtña. Satellite offices: Piti, Naval Base, Naval Magazine, Naval Hospital base, Naval Computer & Telecommunications Station and Andersen Air Force Base.
7	13	Core Tech International Corp. Ho S. Eun, chairman; Conchita D. Bathan, CEO; Juno Eun, senior VP/business development; Edwin K.W. Ching, senior VP/chief legal counsel	\$108.92	\$58.33	706	1991	Core Tech International Corp. is a general contractor and developer. Its affiliate, Core Tech Development LLC, manages more than 1,000 apartment rental units including ongoing low-income housing tax credit projects and several commercial properties in five different locations on Guam on more than 550 acres of property.
8	9	Docomo Pacific Jonathan Kriegel, CEO; James W. Hofman, chief legal officer; Masafumi Masuda, chief technology officer; Thomas Valderrama, chief marketing officer; Thomas Higa, chief commercial officer; Katsuhiko Iida, CFO; John Cruikshank, chief transformation officer; Yoshi Hasegawa, chief strategy officer; Donna Calhoun, VP of human resources and facilities	\$108.50	\$83.08	560	1991	Docomo Pacific is a subsidiary of NTT Docomo . Headquartered in Tamuning, the company provides telecommunications services to Guam and the NMI to include mobile, television, Internet and telephone. Docomo Pacific was originally a merge of Guamcell Communications and HafaTel Communications prior to acquisition in December 2006. Docomo Pacific merged with MCV Broadband in 2013. Retail locations: Agat Point Complex, Andersen Exchange, Agana Shopping Center, Century Plaza in Tamuning, Guam Premier Outlets, Micronesia Mall.

9	7	GTA Robert Haulbrook, president and CEO; Andrew M. Gayle, COO; John P. Brady, chief financial officer; David R. Chase, CFO; Rose A. Morales, VP, human resources; Roland S. Certeza, EVP, sales and marketing; Steve Redman, EVP, operations and customer service; Daniel J. Tydingco, EVP, legal, regulatory and external affairs	\$100.80	\$94.79	475	1950	GTA provides telephone service, high-speed Internet access, and wireless and digital television services to consumers and businesses on Guam. Headquarters: Tamuning, Guam. Retail locations: Agana Shopping Center, Guam Premier Outlets, Tumon (HQ co-location), Micronesia Mall, Yigo Pay-Less Supermarkets, Naval Exchange and Andersen Exchange.
10	8	Bank of Guam Lourdes A. Leon Guerrero, president, CEO and board chairwoman; William D. Leon Guerrero, executive VP, COO and board vice chairman; Joaquin P. Cook, executive VP/chief sales officer; Joyce Miyashita, SVP/chief credit officer; Francisco M. Atalig, SVP/CFO	\$87.52	\$87.28	534	1972	The Bank of Guam is a Guam-chartered bank with headquarters in Hagåtña. The bank operates 23 full-service branch offices: 12 on Guam, two on Saipan, one each on Tinian and Rota, one in Palau, one in each of the states of the Federated States of Micronesia, one in the Marshalls Islands and one in San Francisco. Subsidiaries: BankGuam Insurance and Money Concepts Capital Corp. (BG Wealth Management & Services).
11	10	Pacific Islands Club Guam Tetsuro Imamura, president; Ben Ferguson, general manager	\$74.70	\$67.54	640	1980	Guam and Guam Inc. Wholly owned subsidiary of Ken Real Estate Ltd., a member of Ken Corp. Group.
12	14	Jones & Guerrero Co. Inc. Elaine C. Jones, president and chairwoman; Noli C. Cadag, executive VP; Ramona Lea Jones, COO; John Thomas Brown, VP and general counsel	\$67	\$58.04	280	1946	With headquarters in Guam, Jones & Guerrero Co. Inc. is a mini-conglomerate involved in retail, wholesale, construction, rental properties, hotels, real estate development and sales. Divisions, subsidiaries and affiliates are located in Hagåtña and Maitte, Guam, in Saipan and in Puerto Rico and include J&G Construction, J&G Rental Properties (Guam and Saipan), Micronesian Brokers Inc. (Guam and Saipan), Town House Department Stores Inc., Town House Furniture & Appliance Store, J&G Distributors & Wholesalers, Island Business Systems & Supplies (Guam and Saipan), Town House Inc. (Saipan), Marianas Fast Foods Inc. (Saipan), Aquarius Inc. (Saipan), Marianas Computer Technology Inc. (Guam and Saipan), Advanced Computer Technology Inc. (Guam and Saipan) and MBI PR (Puerto Rico).
13	11	South Pacific Petroleum Corp. Joon Hee Hahn, president; Douglas Dean, senior VP and general manager	\$66.70	\$65.49	177	2000	South Pacific Petroleum Corp. was incorporated in June 2000 and acquired the assets of ExxonMobil in Guam. It operates 10 gas stations and 12 convenience stores throughout Guam under the 76 and Circle K brands, respectively. It also supplies LPG in Guam, the NMI, Palau and the FSM.
14	15	J.C. Tenorio Enterprises Inc. Board of directors: Annie T. Sablan, Clarence T. Tenorio, Frances T. Demapan, Patricia T. Palacios, Priscilla T. Tenorio, Norman Tenorio	\$59.27	\$57.65	323	1949	J.C. Tenorio Enterprises Inc. is comprised of wholesale and retail stores, real property rentals, bakeries and snack bars. Companies: Joeten Motor Co. Inc.; Ace Hardware (CNMI) Inc.; Marianas Management Corp.; Construction & Material Supply Inc.; Joeten Development Inc.; Athlete's Foot Saipan Inc.; All Star Sporting Goods Inc.; and Chalan Kanoa Beach Hotel Corp.

15	12	Federated States of Micronesia Petroleum Corp. Jared C. Morris, CEO; Mathias Lawrence, CFO; Jonathan Perez, COO	\$56	\$58.80	96	2007	The Federated States of Micronesia Petroleum Co. was established as an independent corporation by national law. The company owns or operates four international airport refueling operations and four international seaport and bunkering facilities and also supplies inland commercial and reseller operations. In February 2012, Vital Energy Inc. was established as a wholly owned subsidiary. Headquarters: Pohnpei, FSM. Branches/terminals: Pohnpei, Kosrae, Yap, Chuuk and Guam.
16	17	Ambros Inc. Frank S.N. Shimizu, president and CEO; Joseph S.N. Shimizu, VP and CFO; Paul S.N. Shimizu, secretary and treasurer; Thomas G. Shimizu, general manager	\$55.25	\$52.64	152	1949	Ambros. Inc. is a distributor of beers, wines, spirits, tobacco, water, teas, juices, milk and household and professional care products. Headquarters: Tamuning, Guam. Branches: Marianas Distributors Inc. (Saipan), Shimbros International Inc. (Palau) and South Pacific Distributors Inc. (American Samoa).
17	18	First Hawaiian Bank Robert S. Harrison, chairman and CEO; Eric K. Yeaman, president and COO; Raymond S. Ono, vice chairman and chief banking officer; Laura-Lynn V. Dacanay, senior VP and Guam and NMI region manager; Edward Untalan, senior VP and manager, Maite Banking Center; Jose Garcia, VP and manager, Tamuning; Maria T. Calvo, VP and manager, Dededo; Juan Lizama, VP and manager, Gualo Rai and Saipan area; Victoria Concepcion, assistant VP and manager, Oleai; Irene Mafnas, VP, Guam and NMI region office	\$53.21	\$48.70	135	1858	First Hawaiian Bank is a full-service financial institution offering personal and business banking services. The bank has been doing business in Micronesia since 1970 with three branches on Guam and two on Saipan. Headquarters: Hawaii, Guam and Saipan.
18	19	Hilton Guam Resort & Spa Makoto Yasuhara, general manager; Yoshihito Shibahata, assistant general manager	\$44.96	\$43.87	550	1972	Premier Ken Guam LLP , which does business as the Hilton Guam Resort & Spa, is a three-building hotel property comprised of 646 guest rooms and suites and six restaurant and bar facilities.
19	22	GFS Group Lucy M. Alcorn, CEO; David Alcorn, president; Clifford Guzman, VP of technical services	\$29.60	\$24.15	485	2003	GFS Group provides government services and bases support. Subsidiaries and commercial lines: Ruby Tuesday, Chuck E. Cheese's, Popeye's Chicken, Del Taco and Navy food court. Headquarters: Guam.
20	20	Pacific Islands Club Saipan Hiroki Sugie, general manager; Nhing B. Reyes, financial controller and executive in charge, HR; Paul Bea, engineering director; Steve Balakrishna, food and beverage director; Glenn Policare, sports entertainment activities director	\$27.54	\$28.53	365	1988	Interpacific Resorts Saipan Corp. does business as Pacific Islands Club Saipan. The resort has 308 rooms as well as restaurants and bars.

21	21	Smithbridge Guam Inc. Albert J. Smith, president; Stevyn J. Radonich, VP; Graeme Ridley, contracts manager; Duncan Horne, civil contracts manager; Russell Prokos, operations manager; Rick Schmidtke, heavy equipment and crane superintendent; Jacob Leon Guerrero, financial controller	\$24	\$25.00	104	1992	Smithbridge Guam Inc. offers a range of construction services from civil/marine construction, mechanical and fabrication, rock mining and quarry products, crane and equipment rental. Headquarters: Guam.
22	23	Pacific International Inc. Joseph "Jerry" Kramer, president and CEO; Mercy Kramer, VP; Kenneth Kramer, treasurer and COO; Deborah Shoniber, secretary and HR manager	\$19.13	\$23.22	311	1976	Pacific International Inc. is a multi-disciplined construction company. Other businesses include real estate management and development, travel and leisure, insurance, rental cars, wholesale distribution and fuel stations, tug and barge, marine, fisheries dock, and net repair. Other companies include Diamond K Wholesale, Nimitz Towers and Waffle Crete International. Headquarters: Marshall Islands, Guam, Saipan and FSM.
23	27	Guam AutoSpot Derrick Muna Quinata, president and CEO; Donna Muna Quinata, EVP; Annmarie T. Muna, chairwoman, board of directors; Vince A. Mafnas, VP of sales; Dean Mueller, VP of operations	\$17.90	\$8.40	84	2008	Monster Auto Corp. is a closed corporation that deals in pre-owned and new car sales. Doing business as Guam AutoSpot, the company has two full-service locations: its main showroom and headquarters in East Hagåtña and a branch in Asan.
24	24	Coast360 Federal Credit Union Gener F. Dellquina, CEO; Monica L. Pido, COO; Anacleto P. Gatuz, chief credit officer; Jason S. Rios, CFO; Jessica A.I. Atalig, chief risk officer	\$17.63	\$18.02	119	1962	Coast360 Federal Credit Union is a full-service financial cooperative serving 60,000 members. Headquarters: Maite. Member service centers: Tamuning and Dededo.
25	26	Bank of the Marshall Islands Patrick Chen, president and CEO; Hermai Makroro, vice president and branch manager; James McLean, consultant and chief information officer; Sultan Korean, chief compliance officer; Joe Kaios, information and tech officer; Emily Abella, chief accounting manager; Alanso W. Elbon, legal counsel; Kakom Paul, operations and human resources manager; Mathilda Johnson, consumer loan manager; Velma Edwards, commercial lending officer	\$10.38	\$8.78	118	1982	The Bank of the Marshall Islands was granted a corporate charter by the Marshall Islands to provide a variety of financial services to government agencies, businesses and individuals. Headquarters: Majuro. Branches: Uliga, Ebeye, Airport, Jaluit, Laura, Kwajalein and Wotje.

26	New	Advance Management Inc. Monty A. McDowell, CEO, principal broker Mary Toves, president; Bree McDowell, VP, real estate services manager; James McFerran, secretary, director of business development; Sean Phillips, assistant secretary, controller; Cynthia McDowell, human resources	\$8.46	\$9.45	212	1990	Advance Management Inc. is a full-service facilities maintenance management and real estate services company as well as a construction contractor. Headquarters: Harmon, Guam. Office: San Diego, Calif. Subsidiary: Pacific Technical Services Guam Inc., which specializes in commercial food equipment and parts sales and is the exclusive Ryko Car Washes distributor in Micronesia.
27	New	GHD Inc. Stephen Quigley, president; Michael Tamblin, vice president; J. Duncan Findlay, secretary; Lindsay Ray, assistant secretary; Ian Richardson, treasurer	\$7.50	NA	17	1928	GHD is a professional services company operating in the global markets of water, energy and resources, environment, property and buildings, and transportation. GHD provides engineering, architecture, environmental and construction services to private and public sector clients. GHD operates in Asia, Australia, Europe, North and South America and the Pacific region to include offices in Guam and the NMI.
28	28	Pacific Data Systems Inc. Robert J. Maloney, chairman and CEO; John Day, president and COO	\$7.40	\$5.13	54	1969	Pacific Data Systems is a locally owned IT and telecommunications company serving customers in Guam, Saipan, Hawaii, American Samoa and Los Angeles. Headquarters: Guam, Saipan and Hawaii.
29	25	ANZ Guam Inc. John W. Wade, CEO - American territories	\$6.74	\$15.90	123	1990	ANZ Guam Inc. is a Guam chartered bank backed by the ANZ Group. It offers personal and business banking services, foreign exchange services and Internet and ATM banking. Headquarters: Guam. Branches: Two in Guam and two in American Samoa.
30	New	AM Insurance Annmarie T. Muna, general manager; Tricia R. Granillo, insurance manager; Antonita O. Blas, administrative manager	\$2.60	NA	10		AM Insurance is an insurance broker for personal, commercial and government clients in Guam and Micronesia.
31	29	Ledge Light Technologies Inc. Olorunfemi "Femi" Bajomo, president	\$1.70	\$1.90	11	2002	Ledge Light Technologies Inc. is a software development firm offering traffic records, highway safety services and human resources and staffing services.
32	New	Roberto Enterprises Joseph Roberto, managing member; Annette Roberto, partner; Thomas Robert, general manager and member	\$1.15	\$1.00	11	Roberto Enterprises, 1998; East Island Tinting, 2008; North Island Tinting, 2013; Paradise Auto Spa, 2011	Roberto Enterprises is a wholesaler of window film and tools throughout Guam, the Northern Mariana Islands and Micronesia. North & East Island Tinting operates as an auto tinting shop that also installs film on residential and commercial buildings. Paradise Auto Spa operates as an auto detailing company.

*Revenues and number of employees are for each company's Micronesia operations only.